Building cross-border business opportunities and networks between New England and Canada

The NECBC is the only organization that provides you with the information, insight, and connections you need to reach potential customers and partners across the border.

**MEMBERSHIP LEVELS**

**Individual Member ($150 US)**
- Invitations to Council events
- Complimentary attendance at select VIP briefings
- Subscription to NECBC “Connections” newsletter
- Listing in Membership Directory
- Access to our Membership Directory
- Discounts to Council events
- Access to member discounts and incentives

**Student/Faculty Member ($75 US)**
- All of the above

**Business Member ($750 US)**
- All of the above plus:
  - Up to 5 members listed in the Membership Directory
  - Opportunity to publicize important corporate announcements through the Council’s email list
  - 2 complimentary tickets to a distinguished speaker program

**Corporate Member ($1,400 US)**
- All of the above plus:
  - Up to 10 members listed in the Membership Directory
  - 4 complimentary tickets to a distinguished speaker program
  - Corporate logo and link to company on the Council’s website

**Corporate Partner ($2,500 US)**
- All of the above plus:
  - Up to 20 members listed in the Membership Directory
  - 8 complimentary tickets to a distinguished speaker program
  - Annual corporate profile in “Connections”
  - Corporate logo displayed in “Connections” and on Council’s homepage
  - Opportunity to be featured in Council events as “subject matter expert” when appropriate

**Leadership Speaker/Event Sponsor ($2,000 US)**
- 8 complimentary tickets to sponsored event
- Corporate logo on event signage
- Recognition of sponsor on all event marketing materials and invitations
- Recognition of sponsor on Council website event calendar
- Sponsor makes introduction of event guest speaker
- One seat at guest speaker VIP table

**HEAR WHAT PEOPLE SAY**

“The NECBC connects people and resources critical in developing and enhancing cross-border relationships. Its initiatives offer leaders – from across the business spectrum – opportunities to talk with each other and learn more about the ties that bind our two countries. That’s why we support the NECBC.”

– Marylee Hanley, Director Stakeholder Engagement, Enbridge

“The NECBC is a special business community with long-standing ties to Canada. It’s truly a unique organization. And the benefits are reliably high in terms of the types of people you meet. The NECBC attracts high-level CEOs, government officials and policy-makers – all important connections for doing business.”

– Leo Desjardins, Managing Partner & CEO, Conservation Resource Solutions, Inc.

“The NECBC offers a wide variety of programs and opportunities for U.S. businesses interested in doing business in Canada. Through NECBC, members can connect with professionals with business and governmental experience to help find answers they may have about doing business in Canada or connecting with a partner in Canada. We have always found NECBC programs to address a wide variety of topical issues with great depth.”

– Michael O’Hare, Director - Retail Foreign Exchange Team Lead, TD Securities (USA) LLC

“I like the New England-Canada Business Council because it brings together business and government around key challenges facing the New England-Canada region. It’s a unique organization, and fascinating for me as a researcher to be able to connect with individuals through such a forum.”

– Monica Gattiner, Associate Professor, School of Political Studies, University of Ottawa
The Council organizes and Reach an even wider in goods and services to Canada.* Are you getting your During 2016 US companies exported over $260 billion local and cross-border networks and get your company’s NECBC membership is a cost-effective way to build your links to Canada.

Our membership is comprised of business leaders from a wide range of sectors including finance, energy, transportation, high tech, biotech and professional services. We also have active participation from government and academic officials and individuals with links to Canada.

NECBC membership is a cost-effective way to build your local and cross-border networks and get your company’s products and services in front of key audiences.

During 2016 US companies exported over $260 billion in goods and services to Canada. Is your company getting its share of that business?

**NEW ENGLAND-CANADA BUSINESS COUNCIL**

Suzanne P. Storms, Council Administrator
23 Tasmania Drive
Yarmouth Port, MA 02675-2185
Telephone: 508-923-0365
Fax: 508-521-6190
E-mail: necbc@comcast.net
Website: www.necbc.org

Twitter: www.twitter.com/necbc

* http://www.census.gov/foreign-trade/balance/c1220.html

---

**ABOUT THE NECBC**

The United States and Canada have one of the largest bilateral trading relationships in the world. And within this relationship, the New England states and Canada form one of the oldest, closest, and most active trading areas.

**The New England-Canada Business Council, Inc. (NECBC)** was formed in 1981 to bring together businesses and individuals with an interest in developing economic, business and cultural affairs between New England and Canada.

Our membership is comprised of business leaders from a wide range of sectors including finance, energy, transportation, high tech, biotech and professional services. We also have active participation from government and academic officials and individuals with links to Canada.

NECBC membership is a cost-effective way to build your local and cross-border networks and get your company’s products and services in front of key audiences.

During 2016 US companies exported over $260 billion in goods and services to Canada. Are you getting your share of that business?

---

**BENEFITS OF MEMBERSHIP**

**Speaker Programs:** The Council regularly conducts luncheon and breakfast meetings that feature Canadian and American government leaders, corporate executives and others who speak to the latest trade and business issues and trends.

**Annual Business Forums:** The Council organizes and co-sponsors a range of business forums throughout the year, including the Fall "US-Canada Energy Trade and Technology Conference."

**Membership Directory:**
Get listed and have access to our membership directory that provides detailed contact information on our large and diverse membership.

**Connections:** The Council’s newsletter “Connections” reports on Council and member activities and provides information on Canada, the provinces, and cross-border trade and investment trends.

**Offers and Incentives:**
Members have access to discounts provided by other members. Past incentives have included discounted airfare and event tickets.

**Sponsorship Opportunities:** Reach an even wider audience by sponsoring an event or increasing your membership level to a higher category.

**Fact Sheets/Issue Briefs:** Get access to the latest information about matters related to trade and industry from members and other reliable sources.

---

**MEMBERSHIP APPLICATION**

Select Level of Membership

- Individual Member @ $150 US
- Student/Faculty Member @ $75 US
- Business Member @ $750 US
- Corporate Member @ $1,400 US
- Corporate Partner @ $2,500 US
- Leadership Speaker Event Sponsor @ $2,000 US

The Council’s fiscal year is from July 1 to June 30. Membership bills will be rendered annually in July. Please include name(s) and contact information for member(s) to be included in the NECBC Membership Directory.

Please describe the products/services of your company (use a separate sheet).

Enclosed please find my check for $__________US

Make check payable to:
New England-Canada Business Council, Inc.

Register and pay at our secure online website: www.necbc.org

Please mail completed form with attachments to:

New England-Canada Business Council, Inc.
23 Tasmania Drive
Yarmouth Port, MA 02675-2185 USA
Tel: 508-923-0365 Fax: 508-521-6190
Email: necbc@comcast.net